

## CAPCA Board of Directors Meeting

2/25/10

Frederick Holiday Inn

Executive Committee Meeting:

Attendees:

Darren Wise – President – Hanson Pipe & Precast

Mike Barg – Vice President, Treasurer – Rinker

Pat Hurd – Secretary – Frederick Precast

May Han – Legal Representative – Fullerton & Knowles

A brief discussion was held about past due accounts from 2009. The invoice for Atlantic will be sent directly to Scott Ditcher in their corporate headquarters. Ivy has submitted their 2009 & 2010 invoices for payment. As far as 2010 the only producer who paid in 2009 that has not paid or indicated they will pay is Terre Hill.

No other Executive Committee business so Darren adjourned the meeting.

Board of Directors Meeting:

Additional Attendees:

Steve Rodgers – Board of Directors – Contractors Precast Corp.

Don Wagner – Hanson

Ed Russell – East Jordan Iron Works

Scott Lander – Hamilton Kent

Scott Crumpler – Board of Directors – Americast

Leo Jones – Insteel

Tammy Hiatt – Insteel

Ronnie Turpin – Contractors Precast

James Manley – Sika Chemical

Dave Barber – Board of Directors - Grace

Jerry Smith - Rinker

Darren opened the meeting.

Mike read the anti-trust statement.

Darren summarized the business conducted in the executive committee.

Darren passed out the minutes from the last meeting (12/3/09). Minutes were approved without exception.

Mike gave the financial report and passed out a copy of the proposed budget for 2010.

Mike reviewed the budget. The one notable increase was in advertising, which is due to purchasing a new booth and for a pipe demonstration.

Darren brought up that since we have a decent balance we should really begin to spend some of it on self promotion. One idea was to sponsor one of the ASCE monthly dinners. Pat will research this idea. After good discussion and agreement that it was in our budget to spend some money, an additional \$ 10,000 in promotion was added to this year's budget. So budget item # 802 was increased from \$ 3,000 to \$ 13,000.

Darren handed out forms to be completed so a buyer's guide can be placed on the website.

Pat brought up placing the drawings we have done for MSHA on the website as sample product drawings. Pat will let Ronnie Turpin know to e-mail those to Randy.

Brian is researching the purchase of CAPCA shirts for promotional purposes.

Committee Reports –

Programs – Darren (for Marie Derby) –

For the annual meeting Marie is lining up speaker from Federal Highway Administration, we will have a panel from Carmeuse Lime & Stone on the use of their products and also a panel from MSHA like last year. Steve pushed for a speaker from some group on sustainability.

## Marketing Committee –

Scott mentioned the MDQI conference that we displayed at in January. Attendance was way down, with a notable absence of MSHA employees. We may not want to attend next year.

The Quality Assurance workshop that we scheduled, we were not able to attend. One of the days was cancelled, so we are trying to get a refund.

March 23<sup>rd</sup> is the Md. Concrete Conference, we are signed up. Scott has a conflict, so we need a volunteer to cover that event.

The next event is the CEAM in the fall in Ocean City, that we will sign up for.

## Pipe Committee -

Mike handed out copies of the Highway Drainage Manual Design Guidelines which was updated in December. The key point was that Corrugated Polyethylene and Polyvinyl Chloride Profile Wall pipes were assigned a 75 year service life, while concrete pipe must be Class IV to meet that guideline. The pipe committee will call on John Finch with the ACPA to attack the state on this new guideline. A meeting of the pipe committee will be held after the main meeting to discuss this.

Darren brought up that Hank and Ron Brown (Americast) were Q-Cast qualified to teach a course that could be offered to MSHA. Darren will explore the costs involved in putting on a class. Randy suggested being proactive and offering a class instead of waiting on people to ask us for one. James with Sika offered to sponsor one individual from each jurisdiction (VDOT, MSHA, Del. Dot, WASA)

## Membership –

Scott told us that we have two new members CSSI and Carmeuse Lime & Stone. And we anticipate that Atlantic and A-Lok will sign up for this year (with Atlantic paying it's dues from 2009 also). Steve will check to see why MA Steps has not followed through.

Education Committee –

Darren for Hank. A presentation scheduled at the University of Md. On March 24<sup>th</sup> for pizza and a presentation.

Drainage & Structure Committee –

Pat reported that Jason with MSHA has been back in contact with us about a follow-up meeting to our meetings from last fall where we were instructed to present drawings to MSHA for review and subsequent placement in their Book of Standards. We have presented them with 3 preliminary drawings for their review. They are still very interested in proceeding with this but have gotten a little backed up with the severe weather so they have not been able to move forward since our last meeting. Jason suggested that we should be able to meet in March.

No committee meeting will be held today after the meeting but all members are on notice to review the standard details and specifications for MSHA to so we can present them with a comprehensive list of concerns & changes in a hopefully soon to be scheduled joint follow-up meeting

New Business –

Steve discussed the news from the NPCA annual meeting in Phoenix. He passed out a hand out on the NPCA affiliate program. Go to [www.precast.org](http://www.precast.org) for the NPCA's new website, which is easier to navigate and contains information on new hot topics including LEEDS. The manhole committee has come up with an inlet design program. Steve handed out a document on corrosion resistance. Scott mentioned that a committee has developed a detention structure design guideline package.

Darren brought up the upcoming deadline for the next PCA/NECSA presentation is May.

Next meeting is April 22<sup>nd</sup> back at the Holiday Inn.

No other business. Darren adjourned the meeting for lunch and any committee meetings to take place after lunch. Pat is requesting that the chairman forward any minutes from the committee meetings for inclusion in the minutes.